

Private Equity Now – The GP/LP Relationship

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It is a clear win-win. GPs can customize the deployment and portfolio construction of their funds — particularly crucial in a limited exit world – juggling concentration risk and extending the deployment of their existing vintage. Likewise, LPs get access to advantaged deal flow in a highly cost-effective structure with the potential for outperformance. LPs can then see under the hood to gain deeper insights into how a GP thinks and invests.

Underpinning all these partnerships is trust and alignment. GPs and LPs will gravitate towards platforms where they have time-tested and broad-based relationships. Those with comprehensive scale will have multiple avenues through which to collaborate – a true differentiator...

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