

Best Practices in Private Credit (Sixth of a Series)

THE LEAD | May 29, 2024

Our underwriting teams start by analyzing financials from portfolio company CFOs, comparing them to prior year, budget, and downside cases. This is helpful to evaluate management: are they doing what they are saying? PMs get color on material deviations from plan, looking at items such as margin performance due to price increases and cost cuts.

Join us next week as we wrap up our series with our head of workout. He will guide us through best practices of extracting maximum value from any challenged portfolio company...

?? Read May 6th 2024 Newsletter: [here](#)