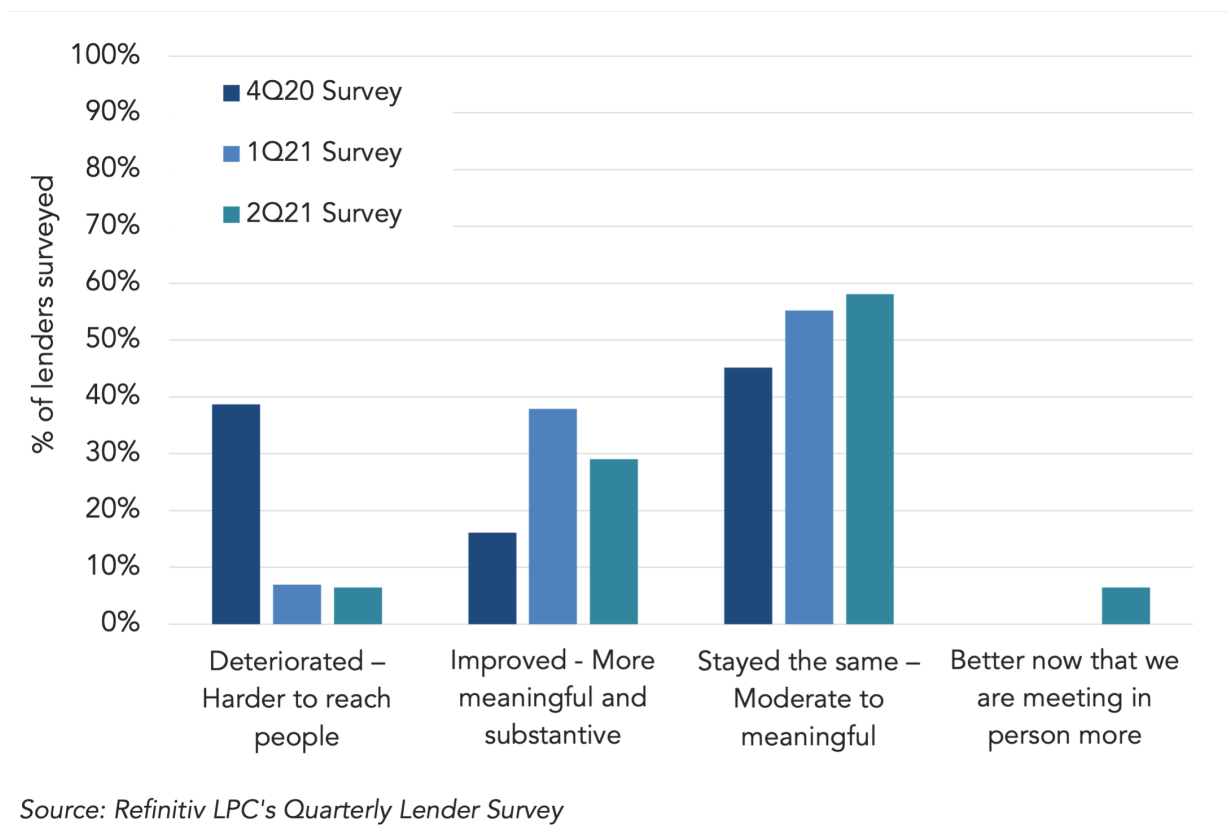


Refinitiv LPC's Quarterly Lender Survey: Are you able to adequately engage with your clients/co-workers?

LSEG | July 29, 2021



As more people are heading into the office, six percent of large corporate buy-side and sell-side lenders surveyed by Refinitiv LPC said that the quality of engagement is better now given that they can find ways to meet in person or at the office.

With a decrease in virtual working, when asked about the ability to engage virtually, one third of respondents said that they have meaningful interactions with clients and/or co-workers, down from 38% of respondents in the prior quarter. At that time, 55% said the quality of engagement was moderate.

That figure increased to 58% of respondents in the current survey. Only 6% of the lenders said the quality of engagement deteriorated and it was harder to reach people but that could also tie into the fact that meeting in person has become a viable option again.