

## Terms and Conditions Apply

THE LEAD | July 13, 2021

Lincoln's illustrative terms for "reasonably strong" senior and unitranche credits are generally consistent by country.

### Spring 2021 Midmarket Terms Guidance – Funds

|                                                                                                          |  US |  UK |  France |  Germany |  Italy |
|----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
|  Leverage               | 5.0-6.5x                                                                             | 5.0x-6.0x                                                                            | 5.0x-6.5x                                                                                 | 5.0x-6.0x                                                                                   | 4.5x-6.0x                                                                                 |
|  Margin                 | 5.50%-6.50%                                                                          | 5.75% to 6.75%                                                                       | 5.50% to 6.75%                                                                            | 5.75% to 6.50%                                                                              | 5.50% to 7.50%                                                                            |
|  Arrangement fees     | 2.0%                                                                                 | 2.75% to 3.50%                                                                       | 2.5% to 3.0%                                                                              | 2.75% to 3.00%                                                                              | 2.75% to 3.50%                                                                            |
|  Amortisation         | 1%                                                                                   | Bullet Structures are available                                                      |                                                                                           |                                                                                             |                                                                                           |
|  Equity Cushion       | 40%+                                                                                 | 35% to 40%                                                                           | 35% to 40%                                                                                | 35% to 40%                                                                                  | 35% to 40%                                                                                |
|  Prepayment penalties | 102 or 101                                                                           | NC1, 102 (6m)                                                                        | NC1, 101 or 102                                                                           | NC1, 101 or 102                                                                             | NC1, 101 or 102                                                                           |



Source: Lincoln International  
(Past performance is no guarantee of future results.)